

**MINUTES
KAUFMAN ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTOR'S MEETING
TUESDAY, JUNE 12, 2018 AT 6:00 P.M.
KAUFMAN CHAMBER OF COMMERCE
2311 S. WASHINGTON, SUITE A
KAUFMAN, TEXAS 75142**

PRESIDENT	ROY FERRELL
VICE PRESIDENT	BARRY RATCLIFFE
SECRETARY/TREASURER	CARL STAPP
MEMBER	LISA PARKER
MEMBER	CHARLES GILLENWATER

President Roy Ferrell called the meeting to order at 6:00 p.m. Board members present were Roy Ferrell, Barry Ratcliffe, Carl Stapp, and Charles Gillenwater. President Ferrell declared a quorum. Also present were KEDC Executive Director Anne Glasscock, City Manager Mike Slye and City Secretary Regina Farris. Board member Parker arrived at 6:02 p.m.

1. Consider and Take Appropriate Action Regarding the April 10, 2018 KEDC Meeting Minutes.

Board member Gillenwater made a motion, seconded by Vice President Ratcliffe to approve the April, 10, 2018 KEDC Meeting Minutes. President Ferrell called for a vote, and with all Board members voting affirmative, the motion passed 5/0.

2. Consider and Take Appropriate Action re: Contract With Avenu for Their Sales/Use Tax Compliance Review and Analytics Platform.

KEDC Executive Director Anne Glasscock introduced the Item and reviewed the services Avenue provides, including the ability to pull reports indicating who is paying tax in Kaufman, what types of industries and how much. Avenue also performs audits and compliance reviews of the companies that are supposed to be paying sales tax in Kaufman.

In response to a question from Vice President Ratcliffe, KEDC Executive Director Anne Glasscock stated that the service is like a sales tax audit that will determine if companies are paying the taxes they are supposed to be paying, and Avenue would then collect those fees. The service would cost \$2,500 to implement, Avenu would take 35% of the fees they collected, and the City would receive 65% of the remaining funds, of which the EDC would receive a portion.

After further discussion, Secretary/Treasurer Carl Stapp made a motion, seconded by Lisa Parker to approve as presented. President Ferrell called for a vote, and with all Board members voting affirmative, the motion passed 5/0.

3. Discuss Future Property Acquisition by the EDC Including But Not Limited to the FBC Fellowship Hall and the Current TXDOT Property.

KEDC Executive Director Anne Glasscock introduced the Item and stated that the First Baptist Church fellowship hall needs approximately \$60,000 worth of work.

In response to a question from Vice President Ratcliffe, KEDC Executive Director Anne Glasscock stated that there is a substantial amount of parking area.

Secretary/Treasurer Carl Stapp inquired with everything else going on, if this would be a lot to keep up with. KEDC Executive Director Anne Glasscock stated that she is not advocating purchasing that particular property, but rather just discussing what properties are available.

KEDC Executive Director Anne Glasscock stated that the TxDOT property at the corner of South Washington Street and Houston Street would be up for sale soon, and would be offered to government agencies to bid on prior to the public. At this time, Kaufman County is not interested in purchasing the property.

In response to a question from Board member Gillenwater, City Manager Mike Slye stated that the lot size is 5 acres. There are some environmental issues, but that TxDOT would be responsible for taking care of them prior to selling.

In response to a question from President Ferrell, City Manager Mike Slye stated that while the tract is worth \$2,000,000, a public entity would not give that much for it.

After additional discussion, Vice President Ratcliffe and Board member Gillenwater stated that they are favorable of further investigating future property acquisitions.

4. Discuss the 2018/2019 Draft Budget.

KEDC Executive Director Anne Glasscock introduced and reviewed the Item.

[KEDC 2018/2019 Draft Budget](#)

KEDC Executive Director Anne Glasscock stated that she wanted to hold special meetings to further review the Budget and goals, scheduled as follows:

- Tuesday, June 26, 2018
- Tuesday, July 10, 2018
- Tuesday, July 24, 2018

5. Announcements from the Executive Director; discussion of same:
 - A. June 14 9:00 AM Daughters of the American Revolution Flag Dedication at the Veteran's Park.
 - B. June 14 at 10:30 AM Ribbon Cutting for the Fitness Equipment at the Sports Complex; a joint venture between Texas Health Kaufman & The City of Kaufman
 - C. June 30 Red White & Boom Parade at 10:00 am; Celebration at the Kaufman Sports Complex 4:00-11:00pm

6. Adjourn.

ADJOURNMENT.

There being no further business, President Ferrell adjourned the meeting at 6:41 p.m.

Roy Ferrell, President Date

Carl Stapp, Secretary Date